

# Important Investment Concepts

#### Session Outline

Topics to be Covered

- Investment Objectives
- The Returns and Risk from Investing
- Expected Returns and Risk from
- Beta Versus Standard
- Deviation
- Market Efficiency





















Wealth Creation is NOT a <u>TRANSACTION</u> oriented business

> It is a <u>PROCESS</u> oriented business

#### Wealth Creation Process

#### Need Analysis

- Evaluate Person Specific Situation
- **Define Objectives**
- Analyse Earnings
- Determine Time Frame
- **Risk Profiling**

#### Portfolio Construction

- Asset Allocation Choice of
- Products
- Profit Booking
- **Taxation Issues**
- **Regular Review**





# Investments have come a long way today







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## Customer : Behavioral Pattern

#### Yester Years

Inherited Lifestyle Immediate need

Save more

Family to support

'Borrowing' a stigma

Less cash carrying

Fixed pay

Defined benefits

#### <u>Current Scenario</u>

Independent Lifestyle

Distant needs Spend more

Savings to support

'Borrowing' is prudent

More money in wallet

Variable pay

Defined contribution

## How Did Investment Scene Undergo Change?

#### <u>Yester Years</u>

War on prices

Tax Oriented savings

Invest one time

- Fixed Income
- Deferred benefits



#### Current scenario

War on solutions Growth Oriented savings Regular Investments Variable Returns ESOPs, Sweat Equity









## Principle # 1 Equity Investing

Equity investments over a period of time create wealth.

"You can be young without money, but you can't be old without it" -- Tennesse Williams

5% - 10% equity exposure helps in providing above average returns to beat the inflation and taxation consistently.

Quantum of Equity in the portfolio have an impact on the results and not a mere exposure in equities. Criteria is "Tenure of Money" and "Tolerance for volatility"

Let's try becoming WARREN BUFFET !





## Principle # 3 What are your Financial Goals?

If Cost goals 5 yrs 76,9 10 yrs 118, 20 yrs 280,	fyour inv tof ls* 93,120 ,36,818	restment earns annually Investment required ~ 43,65,283	you 12% Savings # 94.855	If your in Cost of goals *	vestment earns annually Investment required ~	you 15% Savings #
Cost goals 5 yrs 76,92 10 yrs 118,2 20 yrs 280,2	tof ls* 93,120 ,36,818	Investment required ~ 43,65,283	Savings # 94.855	Cost of goals *	Investment required ~	Savings #
5 yrs 76,93 10 yrs 118,3 20 yrs 280,3	93,120	43,65,283	94 855			
10 yrs 118,3 20 yrs 280,3	36,818		21,300	76,93,120	38,24,840	88,080
20 yrs 280,:		38, 11, 139	52,834	118,36,818	29,25,880	45,004
	, 22, 054	29,04,956	30,463	280,22,054	17, 12, 155	21,116
30 утз 663,	, 38, 392	22,14,238	21,532	663,38,392	10,01,912	11,779
<sup>7</sup> Cost of go ~ Lump su # Monthly :	oals assi im invest savings	umes inflation ment required to reach these	at 9% now goals			











#### Principle # 7 Protect your WEALTH

Most Important, what ever may be the choice of your portfolio do not forget that losing money is far more easy than earning money. Safety and not excessive greed, should always be the binding principle to hold your portfolio together.

> "You can be young without money, but you can't be old without it" -- Tennesse Williams

Case Study: <u>Hedging with Derivatives</u>

# Principle # 8 Protect your LIFE & EARNING POTENTIAL

We live in an uncertain world. Our financial plans can go awry because one can never anticipate when tragedy will strike, whether it's a car accident or a debilitating illness. The occurrence of any adverse event means that one's wealth will be eroded (by way of extra-ordinary expenses for medical care) or further anticipated increases will be disrupted (through loss of income due to disability or death of the prime earner). We should, therefore, be aware of the range of significant risks to our financial well-being and should take steps to adequately and properly protect from the loss that could result from those risk.

#### Introducing: Insurance Planning



### Principle # 9 Protect maintaining your LIFESTYLE

Retirement is an important phase of life. It is a time when the active income stops coming in and expenses like medical and health care start rising. While living a long life is considered good, what is more important is that life should be long as well as comfortable. A long life with financial hardships would feel like an eternity.



#### Introducing: Retirement Planning

## Principle # 10 Live your LIFE Smartly

It is important to use your wealth wisely and save it wherever possible. This can be done by planning your taxes. Finally, it is also important that you distribute the wealth that you have accumulated in your lifetime by doing estate planning. Living your LIFE smartly, will ensure that your wealth is passed on to your family without delay and distributed as per your wishes. Remember, *it's not how much you have earned in your life – but how much you have saved* is going to make all the difference.

#### Introducing: Tax & Estate Planning











## Median and Mode

Median

The median is the midpoint of a data set when the data is arranged in ascending or descending order. Half the observations lie below the median and half lie above.

Median is important because the arithmetic mean can be affected by extremely small or large values (outliers), while the median is not affected by extreme outlier.

Example: Odd number of observations What is the median return for five senior portfolio managers with 15-year annualized total returns of: 33%, 18%, 25%, 23%, and 21%?

Answer: First, arrange the returns in descending order,

33%, 25%, 23%, 21%, 18% For the given data set, the third observation, 23%, is the median value.

#### Median and Mode

Median Example: Even number of observations Suppose we add another manager to the previous example, i.e sixth manager with a return of 28%. What is the median return?

Answer:

Arranging the returns in descending order gives us:

33%, 28%, 25%, 23%, 21%, 18%

With an even number of observations, there is no single middle value. The median value in this case is the arithmetic mean of the two middle observations, 25% and 23%. Thus, the median return for the six managers is 24.0% = (25 + 23)/2

The mean of 1, 3, 4 and 52 = 15 and the median = 3.5. If the data were 1, 3, 4 and 6 instead, the arithmetic mean and median would both be 3.5.



## Median and Mode

Mode

The mode is the value that occurs most frequently in a data set. A data set may have more than one mode or even no mode.

Example: What is the mode of the following data set?

Data set: [25%, 28%, 20%, 25%, 28%, 25%, 15%, 18%, 5% 25%]

Answer:

The mode is 25% because it is the value appearing most frequently.

When a distribution has one value that appears most frequently, it is called unimodal. When a set of data has two or three values that occur most frequently, it is said to be bimodal or trimodal, respectively.

#### The Returns & risks from Investing

The Components Of Return

<u>Yield</u>: The Income Of a security's return.

<u>Capital Gain (Loss)</u>: The change in price on a security over some period of time.

<u>Total Return</u>=Yield + Price Change

*Where: the yield component can be 0 or + the price change component can be 0,+ or -.* 



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I. Bor $= \frac{IT}{P}$ where Ex: Treas The T	PB PC B <i>p</i> , <i>IT = the interest payment (s) received during the period.</i> Assume the purchase of a 10% coupon sury bond at a price of Rs. 960, held one year, and sold for Rs.1,020. 'R is,
Bond TR Bond RR	$= \frac{100+(1020-960)}{960}$ = $\frac{100+60}{960}$ = $0.1667 \text{ OR } 16.67\%$ = $\frac{100+1020}{960}$ = 1.1667
Note:	= 1.1007 To convert from a return relative (RR) to a TR, subtract 1.0 from the return relative.

	TR & RR Calculations
II. Stock TR	$= \frac{DT + (PE-PB)}{PB}$ $= \frac{DT + PC}{PB}$
Where, DT = the dividen	nd(s) paid during the period.
Ex: 100 shares of SAI per share. A dividend Stock TR	IL are purchased at Rs. 30 per share and sold one year later at Rs. 26 l of Rs.2 per share is paid. = $2+(26-30)$ 30
Stock RR	$= \frac{2+(-4)}{30}$ = -0.0667 or -6.67% = $\frac{2+26}{5}$
	30 =0.9333











#### **Expected Value**

The expected value is the weighted average of the possible outcomes of a random variable, where the weights are the probabilities that the outcomes will occur.

The mathematical representation for the expected value of random variable

X is:  $E(X) = \sum P(x_i)x_i = P(x_1)x_1 + P(x_2)x_2 + ... + P(x_n)x_n$ 

Example: The expected value of the roll of a fair dice, where X = number that faces up on the dice, is:

 $\mathsf{E}(\mathsf{X}) = \sum \mathsf{P}(\mathsf{x}_i) \mathsf{x}_i = (1/6)(1) + (1/6)(2) + (1/6)(3) + (1/6)(4) + (1/6)(5) + (1/6)$ (1/6)(6) E(X) = 3.5

Over the long term, 3.5 should be the average value of all outcomes.

		Expected Valu	ie - Example	
The pro	bability distribu	tion of EPS for Glor	y Stores is given ir	n the table below.
Calcula	ite	nor choro		
ine exp	ected earnings	per snare.		
	Probability	Earnings per share	P(x <sub>i</sub> ) x <sub>i</sub>	
	P(x <sub>i</sub> )	(x <sub>i</sub> )		
	10%	\$2.9	0.29	
	20%	\$2.6	0.52	
	40%	\$2.4	0.96	
	30%	\$2.0	0.60	
	100%	E[X	] = 2.37	
	nected EPS is a	imply a weighted as	erage of each pos	sihla EPS whara
e ex e wei	pected EPS is s ahts	simply a weighted av	verage of each pos	sible EPS, where
ro tho	probabilities of	each nossible outco	mo	



#### **Statistics for Returns**

Apart from the measures of returns for a specified period of time, investment analysis also need statistics to describe a series of returns. e.g., investing in a particular stock for 10 years or a different stock in each of 10 years could result in 10 TRs, which must be described by one or more statistics.

<u>Arithmetic Mean</u> return measure of the central tendency of a distribution consisting of returns calculated for a particular time period, such as 10 years. The arithmetic mean, customarily

designated by the symbol X(X-bar), of a set of values is

 $\overline{X} = \underline{\Sigma} \underline{X}$ n

The sum of each of the values being considered divided by the total number of values n.

#### Geometric Mean

Geometric Mean return measures the compound rate of growth over time. The geometric mean is defined as the nth root of the product resulting from multiplying a series of return relatives together,

G= [(1+TR1)(1+TR2) .....(1+TRn)]1/n-1

where, TR is a series of total returns in decimal form.

Note: Adding 1.0 to each total return produces a return relative. Return Relatives are used in calculating geometric mean returns, because TRs, which can be negative, cannot be used.



		1	-	
	(1)	(2)		
Year(+)	End-of-year Price(P+)	Calendar year Dividends( D+)	TR (X%)	(1+r)
1	Rs.74.60	Rs.2.88	-	-
2	64.30	3.44	-9.2%	0.908
3	67.70	3.44	10.6%	1.106
4	56.70	3.44	-11.2%	0.888
5	96.25	3.44	75.8%	1.758
6	122.00	3.71	30.6%	1.306
		ľ	96.6	

The arithmetic mean of the total return for unitech:
<u>Σ(TR%)</u> = <u>96.6</u> = 19.32% N 5 <b>The Geometric Mean is:</b>
[(1+r1)(1+r2)(1+rn)]1/n — 1
i.e., GM = [(0.908)(1.106)(0.888)(1.758)(1.306)]1/5 -1 = (2.047462654)1/5 - 1 = 1.1541-1 = 0.1541 OR 15.41%



#### <u>Arithmetic Mean Versus</u> <u>Geometric Mean</u>

When should we use the arithmetic mean and when should we use the geometric mean to describe the returns from financial assets? The answer depends on the investor's objective:

\* The arithmetic mean is a better measure of average(typical) performance over single periods. It is the best estimate of the expected return for next period.
\* The geometric mean is a better measure of the change in wealth over time( multiple periods). It measures the realized compound rate of return at which money grew over a specified period.

*Ex:* The *Effects Of Reinvesting Returns:* The difference in meaning of the arithmetic and geometric mean, holding unitech stock over the 6 year period for two different investment strategies, is as follows:

<u>Strategy A</u>- keep a fixed amount( say, Rs.1000) invested and do not reinvest returns.

Amount Invested(X)	X * r1	Return
Rs.1000	-0.092	-Rs.92.00
1000	0.106	106.00
1000	-0.112	-112.00
1000	0.758	758.00
1000	0.306	306.00
1000		
		Rs.966.00
	Amount Invested(X) Rs.1000 1000 1000 1000 1000	Amount Invested(X)       X * r1         Rs.1000       -0.092         1000       0.106         1000       -0.112         1000       0.758         1000       0.306         1000       Incolumn         Incolumn       Incolumn



Using strategy A, keeping Rs.1000, invested at the beginning of the year, total returns for the years 1-6 were Rs.966, or Rs.193.20 per year average (Rs.966/5), which on a Rs.1000 = 0.1932, or 19.32% per year- the same value as the arithmetic mean demonstrate problem earlier.

Year	Amount Invested( X)	X * (1+rt)	Terminal Amount
1	Rs.1000	0.908	Rs.908.00
2	908.00	1.106	1004.25
3	1004.25	0.888	891.77
4	891.77	1.758	1567.74
5	1567.74	1.306	2047.46

Strategy **B** 





Using Strategy B, compounding gains and loses, total return was Rs. 1047.46( the terminal amount Rs.2047.46 minus the initial Rs.1000). The average annual rate of return in this situation can be found by taking the nth root of the terminal/initial amount:

[2047.46/1000]1/5 = (2.04746)1/5= 1.1541 = (1+r), r%= 15.41% Which is exactly the set of values we ended up

with in demonstrated problem when calculating the geometric mean.





		Variance and Standa	rd Deviation – EPS E>	ample	
Varia	ince=σ²(X)=∑F	$P(x_i)[x_i - E(X)]^2$			
	Probability	Earnings per share	$[x_i - E(X)]^2$	$P(x_i)[x_i - E(X)]^2$	
	10%	\$2.9	$(2.90 - 2.37)^2$ =0.2809	0.02809	
	20%	\$2.6	$(2.60 - 2.37)^2$ =0.0529	0.01058	
	40%	\$2.4	$(2.40 - 2.37)^2 = 0.0009$	0.00036	
	30%	\$2.0	$(2.0 - 2.37)^2 = 0.1369$	0.04107	
	100%	E[EPS] = 2.37		$\sigma^2 = 0.0801$	

















## **Capital Market Theory**

## Capital Asset Pricing Model (CAPM)

- It is the equilibrium model that underlies all modern financial theory.
- Derived using principles of diversification with simplified assumptions.
- Markowitz, Sharpe, Lintner and Mossin are researchers credited with its development.











# **Resulting Equilibrium Conditions**

- All investors will hold the same portfolio for risky assets – market portfolio.
- Market portfolio contains all securities and the proportion of each security is its market value as a percentage of total market value.

# Resulting Equilibrium Conditions (cont'd)

- Risk premium on the the market dependsontheaverageriskaversion of all market participants.
- Risk premium on an individual security is a function of its covariance with the market.

















## **SML Relationships**

BETA=  $[COV(r_i, r_m)] / \sigma_m^2$ Slope SML =  $E(r_m) - r_f$ = market risk premium SML =  $r_f + BETA[E(r_m) - r_f]$ Beta<sub>m</sub> =  $[Cov (r_i, r_m)] / \sigma_m^2$ =  $\sigma_m^2 / \sigma_m^2 = 1$ 













# Disequilibrium Example (cont)

Suppose a security with a  $B\epsilon\tau\alpha$  of 1.25 is offering expected return of 15%.

According to SML, it should be 13%.

Under-priced: offering too high of a rate of return for its level of risk.

## **Black's Zero Beta Model**

- Absence of a risk-free asset
- Combinations of portfolios on the efficient frontier are efficient.
- All frontier portfolios have companion portfolios that are uncorrelated.
- Returns on individual assets can be expressed as linear combinations of efficient portfolios.





## Black's Zero Beta Model Formulation

$$E(r_{i}) = E(r_{Q}) + \left[E(r_{P}) - E(r_{Q})\right] \frac{Cov(r_{i}, r_{P}) - Cov(r_{P}, r_{Q})}{O_{P}^{2} - Cov(r_{P}, r_{Q})}$$







## **Zero Beta Market** Model

$$E(r_i) = E(r_{Z(M)}) + \left[E(r_M) - E(r_{Z(M)})\right] \frac{Cov(r_i, r_M)}{O_M^2}$$

CAPM with  $E(r_{z (m)})$  replacing  $r_f$ 





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	Meaning #1	Meaning #2
Weak Version	You cannot beat the market by using historical info. on prices and volumes.	Historical price and volume info is reflected in the current price of the stock.
Semi-Strong Version	You cannot beat the market by using any public info.	All Public info. is reflected in the current price of the stock.
Strong Version	You cannot beat the market by using any public or private info.	All public and private info. is reflected in the current price of the stock.





- Information Set = All historical security prices
- Implies Price Changes should be random
- P<sub>t</sub> P<sub>t-1</sub> ~ Normal distribution and not correlated through time





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